



Cargills

Building on our foundation of over 170 Years



Cargills (Ceylon) PLC
Condensed Interim Financial Statements
Three months ended 30 June 2017

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Management Review

Cargills Ceylon PLC, a CT Holdings Company, is pleased to report its financial results for the quarter ended 30th June 2017.

The performance of the Group during the period under review was satisfactory in light of the weak consumption environment, and external weather challenges including flooding and landslides, and a severe drought that continues to impact the Eastern, North Central and North Western Provinces. Nevertheless, Cargills' focus on price, quality and availability continued to resonate with its customers as indicated in the performance for the quarter.

Group revenue grew 9.1% Year-on-Year (YoY) to Rs.22,881Mn for the quarter, resulting in operating profit growth of 10.5% YoY to Rs.1,596Mn.

Group Net Finance Costs increased 86.2% YoY to Rs.367Mn for 1Q 2017/18 on account of a YoY increase in Group debt and the rise in the market interest rates. Additions to PPE rose 130% YoY to Rs.937Mn. Net Debt contracted 3.9% vis-à-vis the previous quarter to Rs.13.1Bn as at 30th June 2017, resulting in a Net Debt to 12M trailing EBITDA of 1.84X.

Share of Associate Profit rose to Rs.14.1Mn for the quarter (vs. a loss of Rs.29.0Mn in the corresponding period) on account of the performance of associate Cargills Bank. The loan book of Cargills Bank increased by 80.8% YoY to Rs.16.4Bn as at 31st March 2017 (Cargills Bank is consolidated one quarter in arrears due to the differing financial year-ends of Cargills Bank and Cargills (Ceylon) PLC).

Profit before tax rose 2.1% YoY to Rs.1,243Mn for 1Q 2017/18, while Profit after Tax declined 1.6% YoY to Rs.795Mn.

The Retail business reported a turnover of Rs.18,233Mn for the period, a growth of 9.2% YoY, while operating profit was Rs.896Mn, a growth of 7.6% over last year. Cargills successfully kept prices of key essentials below market prices in spite of rising inflation during the quarter. Cargills Food City added 5 new outlets during the quarter, taking the total number of outlets to 320 as at 30th June 2017. The pace of expansion is targeted to increase through the financial year.

The FMCG business recorded turnover of Rs.3,777Mn for 1Q 2017/18, a growth of 7.7% over the last year, and operating profit of Rs.616Mn, a growth of 10.0% over the same period last year. The FMCG business has enhanced market share amidst what have been tight market conditions. Furthermore, the Biscuit sub-sector has now reached sustainable operating capacity and is contributing positively to the Sector.

The Restaurants business recorded a turnover of Rs.871Mn, a growth of 14.0% over the previous year, while segment operating profit rose 64.6% to Rs.83Mn. Growth in the sector was primarily driven by the performance of the KFC chain. Three new KFC outlets were opened in 4Q 2016/17, which have performed well and supplemented same store growth during the period.

The Group continues to focus on its core principles, creating a business model that enhances value for all stakeholders across the value chain. Notwithstanding the current consumption environment, the Group is optimistic that the steps taken to ensure sustainable growth of core businesses will yield positive results in the quarters ahead.

Statement of Profit or Loss and Other Comprehensive Income

	Group			Company		
	For the three months ended 30 June			For the three months ended 30 June		
	2017 Rs.' 000	2016 Rs.' 000	Variance %	2017 Rs.' 000	2016 Rs.' 000	Variance %
Revenue	22,881,369	20,965,145	9.14	2,426	8,016	(69.74)
Cost of sales	(20,101,586)	(18,423,191)	(9.11)	(2,498)	(7,163)	65.13
Gross profit	2,779,783	2,541,954	9.36	(72)	853	(108.44)
Other income	460,667	406,268	13.39	206,237	205,378	0.42
Distribution expenses	(595,656)	(530,731)	(12.23)	(4,348)	(3,955)	(9.94)
Administrative expenses	(928,576)	(884,639)	(4.97)	(136,867)	(134,409)	(1.83)
Other expenses	(120,627)	(89,170)	(35.28)	(30,265)	(7,628)	(296.76)
Operating profit	1,595,591	1,443,682	10.52	34,685	60,239	(42.42)
Net finance costs	(367,082)	(197,107)	(86.23)	(206,589)	(95,898)	(115.43)
Share of profit/(loss) of equity accounted investees	14,104	(29,041)	148.57	-	-	-
Profit/(loss) before taxation	1,242,613	1,217,534	2.06	(171,904)	(35,659)	(382.08)
Income tax expense	(447,728)	(409,728)	(9.27)	(17,590)	(21,468)	18.06
Profit/(loss) for the period	794,885	807,806		(189,494)	(57,127)	
Other comprehensive income (OCI)						
Net gain/ (loss) on						
available-for-sale investments	3,340	(632)		3,332	(635)	
Equity accounted investee share of OCI	(3,137)	(2,591)		-	-	
Other comprehensive income						
for the period, net of tax	203	(3,223)		3,332	(635)	
Total comprehensive income for the period	795,088	804,583		(186,162)	(57,762)	
Profit attributable to:						
Equity shareholders of the parent	751,026	767,609		(189,494)	(57,127)	
Non controlling interest	43,859	40,197		-	-	
Profit/(loss) for the period	794,885	807,806		(189,494)	(57,127)	
Total comprehensive income attributable to:						
Equity shareholders of the parent	751,229	764,386		(186,162)	(57,762)	
Non controlling interest	43,859	40,197		-	-	
Total comprehensive income for the period	795,088	804,583		(186,162)	(57,762)	
Earnings per share (Rs.)	3.35	3.43		(0.85)	(0.26)	
Diluted Earnings per share (Rs.)	3.30	3.43		(0.83)	(0.26)	

Explanatory notes are given on page 7

Statement of Financial Position

As at	Group		Company	
	30 June 2017 Rs.' 000	31 March 2017 Rs.' 000 (Audited)	30 June 2017 Rs.' 000	31 March 2017 Rs.' 000 (Audited)
ASSETS				
Non-current assets				
Property, plant and equipment	22,295,217	21,875,935	2,705,122	2,707,562
Investment property	4,777,192	4,777,192	3,282,843	3,274,803
Intangible assets	1,297,793	1,325,507	95,872	116,299
Investment in subsidiaries	-	-	5,108,990	5,108,990
Investment in associates	5,154,196	5,143,229	5,121,439	5,121,439
Prepayment on leasehold land and buildings	170,353	171,534	146,947	147,909
Deferred tax assets	48,069	56,680	-	-
Total non-current assets	33,742,820	33,350,077	16,461,213	16,477,002
Current assets				
Inventories	7,257,526	8,336,609	2,491	4,740
Trade and other receivables	4,128,805	4,500,808	501,292	650,915
Amount due from related companies	770,716	747,847	924,027	766,706
Other financial assets	715,388	609,790	24,196	25,554
Cash and cash equivalents	2,026,218	1,570,868	22,054	53,142
Total current assets	14,898,653	15,765,922	1,474,060	1,501,057
Total assets	48,641,473	49,115,999	17,935,273	17,978,059
EQUITY				
Stated capital	130,723	130,723	130,723	130,723
Other equity	(2,839,560)	(2,761,159)	-	-
Reserves	8,375,704	8,372,364	3,663,824	3,660,492
Retained earnings	8,962,793	8,214,904	5,524,996	5,714,490
Total equity attributable to equity holders of the company	14,629,660	13,956,832	9,319,543	9,505,705
Non controlling interest	458,950	415,091	-	-
Total equity	15,088,610	14,371,923	9,319,543	9,505,705
LIABILITIES				
Non-current liabilities				
Borrowings	2,125	2,570	-	-
Deferred tax liability	1,015,827	1,039,963	140,739	136,731
Deferred income	70,512	73,382	-	-
Employee benefits	831,284	779,767	358,896	338,695
Put liability	2,839,560	2,761,159	-	-
Total non-current liabilities	4,759,308	4,656,841	499,635	475,426
Current liabilities				
Trade and other payables	10,318,613	12,074,704	442,577	441,809
Current tax liability	2,586,410	2,132,378	181,319	167,736
Amount due to related companies	325	196	3,533	14,170
Dividend payable	46,185	69,409	45,049	66,389
Borrowings	15,842,022	15,810,548	7,443,617	7,306,824
Total current liabilities	28,793,555	30,087,235	8,116,095	7,996,928
Total liabilities	33,552,863	34,744,076	8,615,730	8,472,354
Total equity and liabilities	48,641,473	49,115,999	17,935,273	17,978,059
Net Assets value per share (Rs.)	65.31	62.31	41.61	42.44

Explanatory notes are given on page 7

I certify that these condensed interim financial statements have been prepared in accordance with the requirements of the Companies Act No. 7 of 2007.

(Signed.)

Dilantha Jayawardhana
(Group Chief Financial Officer)

The Board of Directors is responsible for the preparation and presentation of these financial statements.
These financial statements have been approved by the Board on 14 August 2017.

Signed on behalf of the Board

(Signed.)
Ranjit Page
(Deputy Chairman / CEO)

(Signed.)
Imtiaz Abdul Wahid
(Managing Director / Deputy CEO)

Statement of Changes in Equity

Group	Stated capital Rs. '000	Capital reserve Rs. '000	Revaluation reserve Rs. '000	General reserve Rs. '000	Available for sale reserve Rs. '000	Other equity Rs. '000	Retained earnings Rs. '000	Non controlling interest Rs. '000	Total Rs. '000
Balance as at 1 April 2016	130,723	7,928	7,908,678	485,500	(24,418)	(2,251,743)	7,864,611	383,539	14,504,818
Net profit / (loss) for the period	-	-	-	-	-	-	767,609	40,197	807,806
Other comprehensive income	-	-	-	-	(632)	-	2,591	-	(3,223)
Total comprehensive income	-	-	-	-	(632)	-	765,018	40,197	804,583
Transactions with owners of the company, recognized directly in equity									
Put option over NCI	-	-	-	-	-	(74,830)	-	-	(74,830)
Movement due to change in shareholding of equity accounted investee	-	-	-	-	-	-	(1,751)	-	(1,751)
Expense on right issue of equity accounted investee	-	-	-	-	-	-	(145)	-	(145)
Balance as at 30 June 2016	130,723	7,928	7,908,678	485,500	(25,050)	(2,326,573)	8,627,733	423,736	15,232,675
Balance as at 1 April 2017	130,723	7,928	7,908,678	485,500	(29,742)	(2,761,159)	8,214,904	415,091	14,371,923
Net profit for the period	-	-	-	-	-	-	751,026	43,859	794,885
Other comprehensive income	-	-	-	-	3,340	-	(3,137)	-	203
Total comprehensive income	-	-	-	-	3,340	-	747,889	43,859	795,088
Transactions with owners of the company, recognized directly in equity									
Put option over NCI	-	-	-	-	-	(78,401)	-	-	(78,401)
Balance as at 30 June 2017	130,723	7,928	7,908,678	485,500	(26,402)	(2,839,560)	8,962,793	458,950	15,088,610

Company	Stated capital Rs. '000	Revaluation reserve Rs. '000	General reserve Rs. '000	Available for sale reserve Rs. '000	Retained earnings Rs. '000	Total Rs. '000
Balance as at 1 April 2016	130,723	3,385,912	485,500	(24,410)	5,427,045	9,404,770
Net profit for the period	-	-	-	-	(57,127)	(57,127)
Other comprehensive income	-	-	-	(635)	-	(635)
Total comprehensive income	-	-	-	(635)	(57,127)	(57,762)
Transactions with owners of the company, recognized directly in equity						
Balance as at 30 June 2016	130,723	3,385,912	485,500	(25,045)	5,369,918	9,347,008
Balance as at 1 April 2017	130,723	3,204,729	485,500	(29,737)	5,714,490	9,505,705
Net profit for the period	-	-	-	-	(189,494)	(189,494)
Other comprehensive income	-	-	-	3,332	-	3,332
Total comprehensive income	-	-	-	3,332	(189,494)	(186,162)
Transactions with owners of the company, recognized directly in equity						
Dividends	-	-	-	-	-	-
Balance as at 30 June 2017	130,723	3,204,729	485,500	(26,405)	5,524,996	9,319,543

Statement of Cash Flows

For the three months ended 30 June	Group		Company	
	2017 Rs. '000	2016 Rs. '000	2017 Rs. '000	2016 Rs. '000
Cash flows from operating activities				
Profit before taxation	1,242,613	1,217,534	(171,904)	(35,659)
Adjustments for:				
Depreciation	517,266	433,656	9,928	7,626
Employee benefits	67,063	57,313	31,932	25,607
Amortisation of intangible assets	31,151	9,077	20,427	-
Amortisation of prepayment on leasehold land and building	1,181	219	962	-
Amortisation of deferred income	(2,870)	(2,870)	-	-
Profit on sale of property, plant and equipment	(357)	(9,502)	-	-
Dividend income	(334)	-	(334)	-
Provision for/(reversal of provision for) inventories	4,799	70,604	-	-
Provision for/(reversal of provision for) doubtful debtors	3,879	(3,946)	-	-
Net finance costs	367,082	197,107	206,589	95,898
Share of loss and gain on dilution of equity accounted investees	(14,104)	29,041	-	-
Operating profit before working capital changes	2,217,369	1,998,233	97,600	93,472
Changes in working capital				
- (Increase) / decrease in inventories	1,074,284	481,852	2,249	4,114
- (Increase) / decrease in trade and other receivables	368,124	(474,077)	149,622	(203,593)
- (Increase) / decrease in related company receivables	(22,869)	24,112	(157,321)	(171,286)
- Increase / (decrease) in trade and other payables	(1,756,091)	(1,508,931)	770	(34,222)
- Increase / (decrease) in related company payables	129	(1,220)	(10,637)	(35,862)
Cash generated from operations	1,880,946	519,969	82,283	(347,377)
Taxes paid	(9,221)	(126,645)	-	-
Interest paid	(430,202)	(260,499)	(226,415)	(123,955)
Gratuity paid	(15,546)	(4,347)	(11,732)	(2,029)
Net cash generated from/(used in) operating activities	1,425,977	128,478	(155,864)	(473,361)
Cash flows from investing activities				
Addition to property, plant and equipment	(936,548)	(406,806)	(7,488)	(36,185)
Addition to intangible assets	(3,437)	(1,915)	-	-
Addition to investment property	-	-	(8,040)	-
Addition to investment in associate	-	(2,533,105)	-	(2,533,105)
Finance income received	63,120	63,392	19,826	28,057
Dividend received	334	9,739	334	-
Proceeds from disposal of property, plant and equipment	357	-	-	-
Addition / (Disposal) to other financial assets	(102,258)	56,296	4,691	31,171
Net cash generated from/(used in) investing activities	(978,432)	(2,812,399)	9,323	(2,510,062)
Cash flows from financing activities				
Net proceeds from/(repayment of) short term borrowings	27,022	1,518,257	171,800	2,845,000
Net proceeds from/(repayment of) long term borrowings	(445)	(111,600)	-	-
Dividend paid	(23,224)	(252)	(21,340)	(252)
Net cash generated from/(used in) financing activities	3,353	1,406,405	150,460	2,844,748
Increase / (decrease) in cash and cash equivalents	450,898	(1,277,516)	3,919	(138,675)
Movement in cash and cash equivalents				
At the beginning of the year	(1,659,450)	(1,116,906)	(755,482)	(1,499,508)
Movement during the year	450,898	(1,277,516)	3,919	(138,675)
At the end of the period	(1,208,552)	(2,394,422)	(751,563)	(1,638,183)

Segment Information

For the three months ended 30 June	Retail		Fast Moving Consumer Goods		Restaurant		Group	
	2017	2016	2017	2016	2017	2016	2017	2016
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Revenue	18,309,017	16,726,739	5,414,002	4,907,806	871,092	764,075	24,594,111	22,398,620
Intra segment revenue	(2,651)	-	(54,141)	(37,136)	-	-	(56,792)	(37,136)
Inter segment revenue	(73,458)	(33,045)	(1,582,493)	(1,363,294)	-	-	(1,655,950)	(1,396,339)
	18,232,908	16,693,694	3,777,369	3,507,376	871,092	764,075	22,881,369	20,965,145
Segment operating profit	895,666	832,402	616,481	560,581	83,444	50,699	1,595,591	1,443,682

Explanatory Notes

1. The result for the year ended 30 June 2017 and the Statement of Financial Position as at 30 June 2017 are provisional and subject to audit.
2. The Condensed Interim Financial Statements of the Group and the Company have been prepared in accordance with Sri Lanka Accounting Standard LKAS 34 - Interim Financial Reporting. These Condensed Interim Financial Statements should be read in conjunction with the annual financial statements for the year ended 31 March 2017.

3. Employee Share Option Scheme

An Employee Share Option Scheme (ESOS) proposed by the Directors of the Company was approved by the shareholders at an Extra Ordinary General Meeting held on 29th June 2017.

Under the terms of the ESOS, which are in compliance with the Listing Rules of the Colombo Stock Exchange, a maximum number of six million seven hundred and twenty thousand (6,720,000) ordinary voting shares could be issued which is equivalent to 3.0% of the issued capital of the Company. The share options would be granted in three tranches which would constitute

- (a) a first tranche of 3,360,000 options constituting 1.50% of the issued shares of the Company;
- (b) a second tranche of 1,680,000 options constituting 0.75% of the issued shares of the Company;
- (c) a third tranche of 1,680,000 options constituting 0.75% of the issued shares of the Company;

Each of the aforesaid tranches would be subdivided in to sub tranches with different vesting periods and exercise periods. Share options would be issued to employees who are eligible for the award of the share options for a consideration that is equivalent to the volume weighted average price during the period of thirty (30) market days immediately prior to the respective grant dates for each tranche. The first tranche would be issued in three equal sub tranches commencing from 30th September 2017 at a value of Rs 211.40 per share.

4. Where appropriate, the previous year's figures have been reclassified to conform to the current classification.
5. There have been no significant change in the nature and the value of the contingencies and commitments which were disclosed in the annual report for the year ended 31 March 2017.

Investor Relations Supplement

General

Stated capital	Rs. 130,723,000
Issued shares	224,000,000
Class of shares	Ordinary shares
Voting rights	One vote per ordinary share

Stock exchange listing

The issued ordinary shares of Cargills (Ceylon) PLC are listed in the Colombo Stock Exchange.

Share valuation

The market price per share recorded during the quarter ended 30 June	2017	2016
	Rs.	Rs.
Highest	220.50	168.90
Lowest	183.00	140.00
Last traded price	201.00	153.00

Top 20 shareholders

The holdings of the top 20 shareholders as at	30 June 2017		30 June 2016	
	Number of Shares	%	Number of Shares	%
C T Holdings PLC	157,249,240	70.20	157,249,240	70.20
Mr. V R Page	15,000,093	6.70	14,961,900	6.68
Employees' Provident Fund	7,356,416	3.28	7,356,416	3.28
Odeon Holdings (Ceylon) (Private) Limited	4,822,920	2.15	4,822,920	2.15
Ceylon Guardian Investment Trust PLC - A/C No.1	4,175,700	1.86	4,175,700	1.86
Ms. M M Page	4,318,803	1.93	4,112,803	1.84
HSBC Intl Nom Ltd - SSBT- First State Investments ICVC - Stewart Investors Indian Subcontinent Fund	3,927,600	1.75	3,927,600	1.75
BNYMSANV RE-CF Ruffer Investment Funds : CF Ruffer Pacific Fund	3,474,555	1.55	3,208,024	1.43
Mellon Bank N.A. - Florida Retirement System	1,301,800	0.58	1,301,800	0.58
Bank of Ceylon - A/C No. 1	1,298,613	0.58	1,303,613	0.58
BNYMSANV RE-Butterfield Trust (Bermuda) Limited	1,297,500	0.58	1,297,500	0.58
Deutsche Bank AG as Trustee for JB Vantage Value Equity Fund	902,770	0.40	902,770	0.40
GF Capital Global Limited	889,000	0.40	864,000	0.39
The Associated Newspapers of Ceylon Limited	799,840	0.36	799,840	0.36
Pictet and CIE (Europe) S.A. S/A Lloyd George Indian Ocean Master Fund	683,740	0.31	-	-
Sir Chittampalam A Gardiner Trust	563,040	0.25	563,040	0.25
HSBC Intl Nom Ltd-State Street Munich C/o SSBT-Universal - Investment-Gesellschaft MBH for APT-Univers	531,200	0.24	531,200	0.24
J.B. Cocoshell (Pvt) Ltd	461,858	0.21	660,720	0.29
The Ceylon Guardian Investment Trust PLC - A/C No.2	456,550	0.20	91,600	0.04
Mr. J C Page	455,000	0.20	455,000	0.20
Total	209,966,238	93.73	208,585,686	93.10

Public holding

The percentage of shares held by the public and number of public shareholders as at 30 June 2017 is 20.29% and 1,830 (30 June 2016 - 20.46% and 1,895) respectively.

Directors' shareholdings

The Directors' shareholdings in the Company were as follows as at 30 June	2017	2016
Mr. Louis Page	36,760	36,760
Mr. Ranjit Page	15,000,093	14,961,900
Mr. Imtiaz Abdul Wahid	4,000	4,000
Mr. Sidath Kodikara	124,000	124,000
Mr. Prabhu Mathavan	500	500
Mr. Priya Edirisinghe	50,000	50,000
Mr. Sanjeev Gardiner	20,000	20,000
Mr. Sunil Mendis	20,000	20,000
Mr. Anthony A Page	276,157	276,157
Mr. Joseph Page	455,000	455,000
Mr. Errol Perera	10,000	10,000
Mr. Deva Rodrigo	-	-

Corporate Information

Name of Company

Cargills (Ceylon) PLC

Company Registration No.

PQ 130

Legal Form

Quoted public company with limited liability, incorporated in Sri Lanka on 1 March 1946.

Board of Directors

Louis Page (Chairman)
Ranjit Page (Deputy Chairman/CEO)
Imtiaz Abdul Wahid (Managing Director/Deputy CEO)
Sidath Kodikara
Prabhu Mathavan
Priya Edirisinghe
Sanjeev Gardiner
Sunil Mendis
Anthony A Page
Joseph Page
Errol Perera
Deva Rodrigo (w.e.f. 1 July 2016)

Company Secretary

Sarath Dissanayake

Remuneration Committee

Sunil Mendis (Chairman)
Priya Edirisinghe
Deva Rodrigo (w.e.f. 2 March 2017)

Audit Committee

Priya Edirisinghe (Chairman)
Sunil Mendis
Errol Perera
Deva Rodrigo (w.e.f. 1 July 2016)

Related Party Transactions Review Committee

Priya Edirisinghe (Chairman)
Sunil Mendis
Errol Perera
Deva Rodrigo (w.e.f. 1 July 2016)

Stock Exchange Listing

Colombo Stock Exchange

Registered Office

40, York Street, Colombo 1, Sri Lanka
Telephone : +94 (0) 11 242 7777
Facsimile : +94 (0) 11 233 8704
E-mail : ccl@cargillsceylon.com

Postal Address

P.O. Box 23, Colombo 1

Auditors

KPMG
Chartered Accountants

Legal Consultants

Dissanayake Amaratunga Associates

Bankers

Bank of Ceylon
Cargills Bank
Commercial Bank of Ceylon
Deutsche Bank
DFCC Bank
Habib Bank
HNB Bank
HSBC Bank
ICICI Bank
MCB Bank
NDB Bank
Nations Trust Bank
Pan Asia Bank
People's Bank
Sampath Bank
Seylan Bank
Standard Chartered Bank
State Bank of India

Subsidiary Companies

Cargills Agrifoods Limited
Cargills Distributors (Private) Limited
Cargills Food Processors (Private) Limited
Cargills Food Services (Private) Limited
Cargills Foods Company (Private) Limited
Cargills Frozen Products (Private) Limited
Cargills Quality Confectioneries (Private) Limited
Cargills Quality Dairies (Private) Limited
Cargills Quality Foods Limited
Ceylon Agro Development Company (Private) Limited
C P C Lanka Limited
Dawson Office Complex (Private) Limited
Frederick North Hotel Company Limited
Kotmale Dairy Products (Private) Limited
Kotmale Holdings PLC
Kotmale Marketing (Private) Limited
Kotmale Milk Foods Limited
Kotmale Milk Products Limited
Kotmale Products Limited
Millers Limited
The Empire Investments Company (Private) Limited

Associate Companies

C T Properties Limited
Cargills Bank Limited



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